

THINK.DECIDE.ACT.  
AIM.ASPIRE.COMPETE.  
RUN.STRETCH.PREY.  
FIGHT.PLAY.STRUGGLE.  
ACHIEVE.WIN.CELEBRATE.  
**RETREAT.**

wellscience

Leaders  
Retreat  
THAILAND

# *Leaders Retreat 2010*

**Destination – Thailand**

**Duration – 3 Nights / 4 Days**

# Leaders Retreat 2010



# Leaders Retreat 2010



# Eligibility Criteria

Just achieve minimum 450 RP (Retreat Points) and qualify for an all expenses paid trip (one seat per Business Centre) to Thailand

## Retreat Points Table

Title	Qualification Criteria	RP per week
Associate	5000 GSV on Right & Left Leg	5
Sr. Associate	10000 GSV on Right & Left Leg	10
Achiever	20000 GSV on Right & Left Leg	20
Director	40000 GSV on Right & Left Leg	40
Sr. Director	60000 GSV on Right & Left Leg	60
Star Director	80000 GSV on Right & Left Leg	80
Bronze Director	100000 GSV on Right & Left Leg	100
Silver Director	200000 GSV on Right & Left Leg	200

# Example - 1

	SV Left	SV Right	Balance	RP	Commission	CFL	CFR	Title
Week1	5000	10000	5000	5	4000	0	5000	Associate
Week2	5000	12000	5000	5	8000	0	7000	Associate
Week3	10000	15000	10000	10	8000	0	5000	Sr. Associate
Week4	15000	18000	10000	10	12000	5000	8000	Sr. Associate
Week5	20000	30000	20000	20	12000	0	10000	Achiever
Week6	25000	40000	20000	20	12000	5000	20000	Achiever
Week7	40000	50000	40000	40	16000	0	10000	Director
Week8	50000	60000	40000	40	16000	10000	20000	Director
Week9	60000	80000	60000	60	20000	0	20000	Sr. Director
Week10	70000	90000	60000	60	20000	10000	30000	Sr. Director
Week11	80000	100000	80000	80	20000	0	20000	Star Director
Week12	100000	120000	100000	100	20000	0	20000	Bronze Director
<b>Total</b>				<b>450</b>	<b>168000</b>			

- In this example you qualify for one all expense paid retreat
- The retreat points (RP) will be calculated only on the fresh sales volumes generated within the offer period

# Example - 2

	SV Left	SV Right	Balance	RP	Commission	CFL	CFR	Title
Week1	10000	10000	10000	10	4000	0	0	Associate
Week2	15000	18000	10000	10	8000	5000	8000	Associate
Week3	22000	15000	10000	10	8000	12000	5000	Sr. Associate
Week4	24000	21000	20000	20	12000	4000	1000	Sr. Associate
Week5	40000	30000	20000	20	12000	20000	10000	Achiever
Week6	45000	40000	40000	40	12000	5000	0	Achiever
Week7	40000	50000	40000	40	16000	0	10000	Director
Week8	50000	60000	40000	40	16000	10000	20000	Director
Week9	60000	80000	60000	60	20000	0	20000	Sr. Director
Week10	60000	80000	60000	60	20000	0	20000	Sr. Director
Week11	80000	100000	80000	80	20000	0	20000	Star Director
Week12	90000	120000	80000	80	20000	10000	40000	Bronze Director
<b>Total</b>				<b>470</b>	<b>168000</b>			

- In this example you qualify for one all expense paid retreat
- The retreat points (RP) will be calculated only on the fresh sales volumes generated within the offer period

# Example - 3

	SV Left	SV Right	Balance	RP	Commission	CFL	CFR	Title
Week1	30000	10000	10000	10	4000	20000	0	Associate
Week2	40000	21000	20000	20	8000	20000	1000	Associate
Week3	60000	40000	40000	40	8000	20000	0	Sr. Associate
Week4	40000	45000	40000	40	12000	0	5000	Sr. Associate
Week5	40000	30000	20000	20	12000	20000	10000	Achiever
Week6	45000	40000	40000	40	12000	5000	0	Achiever
Week7	60000	60000	40000	40	16000	20000	20000	Director
Week8	50000	60000	40000	40	16000	10000	20000	Director
Week9	60000	80000	60000	60	20000	0	20000	Sr. Director
Week10	60000	80000	60000	60	20000	0	20000	Sr. Director
Week11	60000	80000	60000	60	20000	0	20000	Star Director
Week12	90000	120000	80000	80	20000	10000	40000	Bronze Director
<b>Total</b>				<b>510</b>	<b>168000</b>			

- In this example you qualify for one all expense paid retreat
- The retreat points (RP) will be calculated only on the fresh sales volumes generated within the offer period

# Terms & Conditions

- Qualification is open to all Associates only. Only one seat is applicable per independent business centre
- **Period of qualification: July 03rd, 2010 to September 24<sup>th</sup>, 2010 (12 weeks)**
- Retreat Points will be calculated only on the fresh sales volumes generated from 1<sup>st</sup> July'10 onwards on both sides. All carry forward sales volume before the offer period will not be counted for the qualification. Carry Forward Volumes generated within the offer period will be eligible for calculating Retreat Points.
- These RP (Retreat Points) are applicable only for the Thailand Leader's Retreat and shall not hold for any other incentive program

# Terms & Conditions

- Retreat Points cannot be clubbed with any Business centre – Eg: Retreat points earned on .001 or .002 or .003 cannot be clubbed together. The qualification has to be done individually on every business centre respectively
- In case an Associate qualifies as per the criteria on more than one IBC (.001 / .002 or .003) they will be eligible per IBC as per their RPs accumulated
- Only immediate family members are allowed to travel. However, the company at its sole discretion can allow / reject any person to travel as a companion without assigning any reason. Children are also not allowed to travel
- No down line Associate would be allowed as travel companion as all Associates are expected to achieve the criteria before traveling with the group.

**Note: All trips are purely by invitation only**

# Terms & Conditions

- Only Immigration cleared (ECNR) passports with minimum six months validity would be accepted
- If an Associate achieves and does not travel, his/her points are forfeited and cannot be claimed against any other incentive or compensation
- All travel related documents required for the trip are the sole responsibility of the qualified Associate and Wellscience cannot not be held responsible for the same

# Terms & Conditions

- All Associates need to reach on their own to the city of departure (New Delhi & Kolkata) from their respective towns
- The qualification and retreat dates are non negotiable and deadlines have to be adhered strictly
- The destination of travel can change as per the discretion of the company to any other destination
- In case of any disputes, Delhi jurisdiction will prevail

*All The Best!*  
*See You in Thailand*

